ACF Region IX State and Territorial TANF Strategic Session September 15-16, 2010 | San Francisco, California



Partnership Development

Indicate the degree to which you agree with each statement, as it relates to your TANF program. Check the box next to each statement that most *closely fits* your response.

My TANF PROGRAM:

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	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree		
Has defined what any partnership in general should accomplish (e.g. in writing).							
Has a process or procedure that encourages staff to communicate with other safety net programs.							
Uses a tool, such as a "Community Assets Map" (the process of intentionally identifying the human, material, financial, entrepreneurial, and other resources in a community), that proactively drives the formation of partnerships that we would otherwise not have known were possible.							
Consistently attends community meetings to identify potential partners.							
Hosts periodic forums or meetings (e.g. annual, quarterly) on the focus of our issue/program to identify potential partners.							
Evaluates staff on how well they develop and maintain partnerships (e.g. as part of staff performance reviews).							
Develops partnerships that are win-win (i.e. benefits are balanced, pool and maximize resources, and partners share success).							
Has a process or procedure for developing effective partnerships.							
Has a process or procedure that examines on a regular basis (e.g. monthly or bi-monthly) whether we should keep or eliminate current partnerships (i.e. determines whether they are still viable/useful).							

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	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
Has a process or procedure that ensures program staff understands the roles and responsibilities of our program and its partners.					
Documents/records/tracks changes in and substantive conversations with partners (e.g. via a database, call reports, or meeting notes).					
Uses a written document (e.g. Memorandum of Understanding or Agreement) to clearly define roles and responsibilities of our program and its partners.					
Has partners that refer potential clients to our programs.					
Refers our clients to other programs and organizations that meet the needs our program doesn't.					
Meets with partners on a regular basis (e.g. monthly) to discuss common challenges, concerns, issues, and whether aspects of the partnership need to change.					
Sees individuals as potential partners, not just other programs or organizations.					
Has submitted at least one proposal for public or private funding that involves a partner/partnership.					