



Tri-Regional Workshop

September 18, 2012

Employment, Retention and Advancement Network (EARN) and CareerLink[®] Integration

Integration of services include:

- In-person services delivery integration in the brick and mortar setting
- Technology/systems integration through JobGateway







Benefits of Integrating EARN and PA Careerlink®

Pennsylvania's Department of Public Welfare (DPW) and Department of Labor and Industry (L&I) are focused on integration opportunities to help the commonwealth work smarter. Benefits of this integration include:

- Access to more resources, including informational workshops
- Bringing welfare recipients into a more universal workforce development system
- Team coordination and bigger picture view of the labor market
- Increase employer access to candidates
- Broader perspective for staff
- Potential for shared staffing
- Better inclusion of welfare recipients





Anticipated Cost Savings of Co-location/Integration

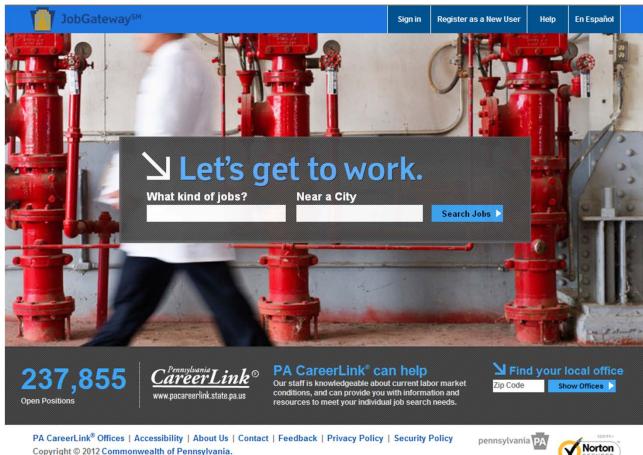
As the Departments evaluate integration opportunities, colocation/integration could provide tangible savings that include:

- Reduced costs and duplicative efforts associated with occupying standalone structures
- Sharing of common areas, including classrooms, meeting rooms, reception areas and staff (in some cases)
- Leveraged resources from shifting dwindling dollars from blended funding streams to services, not structures





L&I's Job Matching System - JobGatewaysm



Tom Corbett, Governor



JobGatewaySM features a "job feed" which aggregates 200,000 job listings from Monster, **CareerBuilder**, The Job Network, Craigslist, **TipTopJob**, and many other web sites.

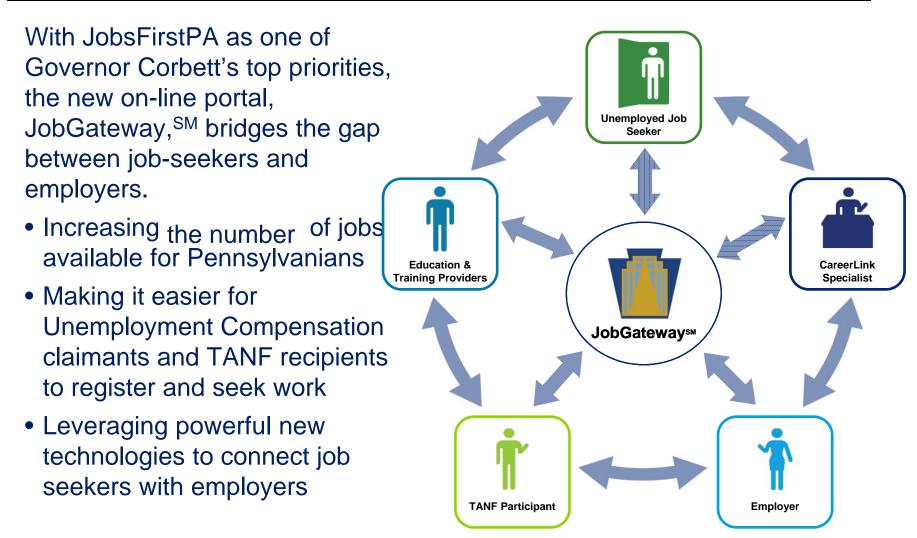
The user experience during registration follows a stepby-step process with progress graphics to show when registration is complete.

Job search activities are captured automatically, and users can record outside job search activities to help keep track of job activity.





JobGatewaySM Enables A Shared Vision To Get Pennsylvanians Back to Work







Providing a Starting Point for DPW

New TANF Work First / Work Compliance legislation in Pennsylvania requires TANF applicants to submit three job applications per week pending authorization of TANF benefits.

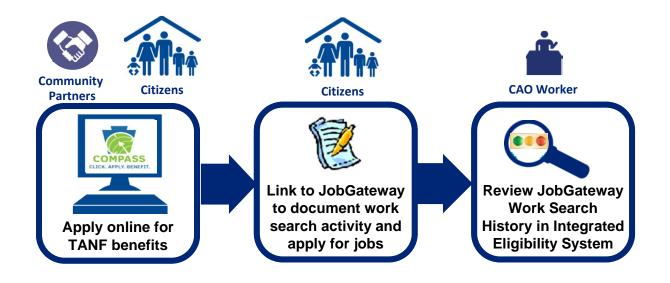
"As a condition of eligibility, pending the initial eligibility determination, an applicant shall apply for at least three positions of unsubsidized employment each week, unless the applicant establishes good cause for failure to comply. An applicant shall continue to apply for employment until unsubsidized employment of at least 20 hours per week is secured. The applicant shall verify compliance with these requirements in the manner and form prescribed by the Department."

By collaborating with L&I and leveraging commonwealth assets, the Department is able to implement a more efficient process and more quickly get functionality in-place to support TANF work requirements.





Technology/Systems Integration Enables Work Search and Monitoring



Benefits:

- Easier for TANF participants to submit job applications and document work search as a condition of eligibility
- Improved monitoring of compliance with TANF work search requirements





Next Steps for Pennsylvania

- Departments have formed a workgroup for integration
- Goals of the workgroup include:
 - Identify promising practices for collaboration
 - Determine impact of these decisions on various stakeholders
 - Find ways to maximize the benefit to the job seeker

